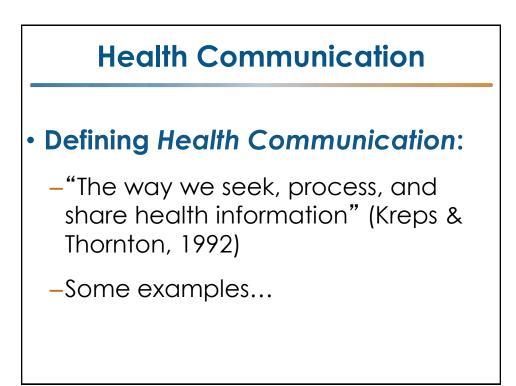


#### **Topics Covered**

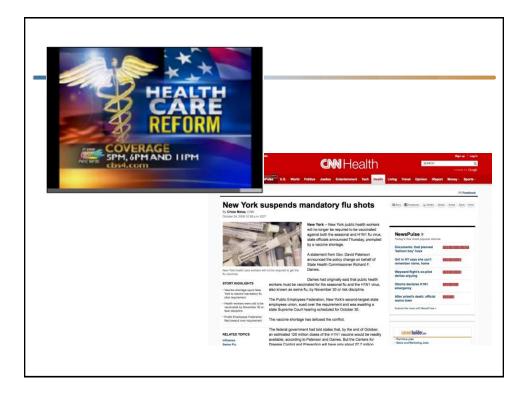
- Introduction to health communication (and interpersonal health communication)
- A few major topics in interpersonal health communication:
  - Identity and chronic illness
  - Social support and chronic illness
  - Patient-provider communication



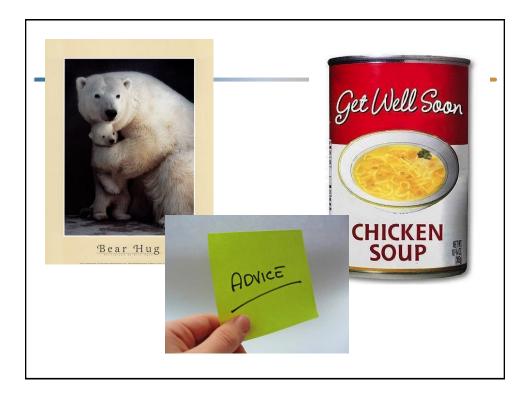












#### **CANIFORNIA-NE** A DA Public Health Training Center

# Interpersonal Communication

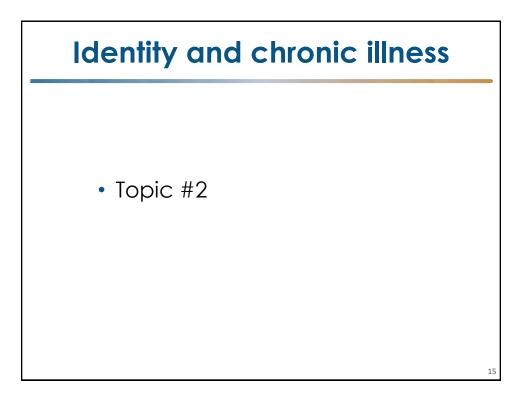
#### Defining Interpersonal Communication:

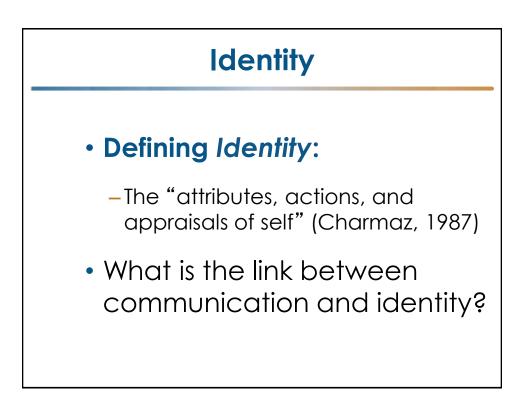
-Refers to the exchange of messages between two people (or several people)



#### Interpersonal Communication and Chronic Illness

- Nearly 1 out of 2 adults in the U.S. has at least one chronic illness (Centers for Disease Control & Prevention, 2012)
- Chronic illness may be accompanied by many psychosocial issues relevant to interpersonal health communication, including those related to:
  - Identity
  - Social support





# Media Clip: Biggest Loser

# Identity (cont'd) What is the link between communication and identity? People negotiate and present identities during social interaction (via communication) Dynamic nature of certain aspects

#### Identity Challenges Experienced by People with Chronic Illness

- Example #1 from specific illness context:
  - -Parkinson's disease
  - -Being seen as the disease rather than as an individual

That's a frustrating point for the whole disease, I think, is when people look at you and think you're feeble. That kind of gets me in danger. I start doing things that I probably shouldn't do. I saw another friend that I hadn't seen in a while. . . . My brother and I stopped in to see her because we happened to be in the neighborhood, and we hadn't seen their new house. My brother said, "Could we get a quick tour?" and she said yeah. He said, "Should we take our shoes off?" She said, "Well, you don't really have to. *Jack, I know that might be really difficult for you.*" I was like, "No, it's not; I have *no* trouble." I stood there on one leg and took my shoes off just to show her I could do it. And then I got a little wobbly. [laughs] But, I was like, "I've got it; I did it. There you go!"

#### Identity Challenges Experienced by People with Chronic Illness

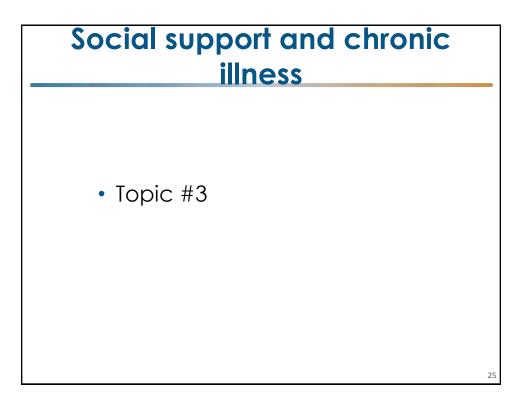
- Example #2 from specific illness context:
  - -Parkinson's disease
  - -Changing relational roles

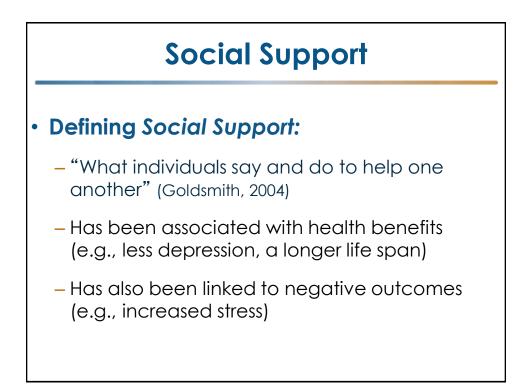
They need to rephrase all that. It made me feel bad because I feel like I'm putting such a burden on my husband. [We watched the video together] and it makes you feel bad because I don't want him to be a caretaker. I want him to help me when I need it, but—When he asks me to do something for him, I do it. Is that not being a caretaker? I want to know where they get that [label of "caregiver"] from, and why they have to use that.

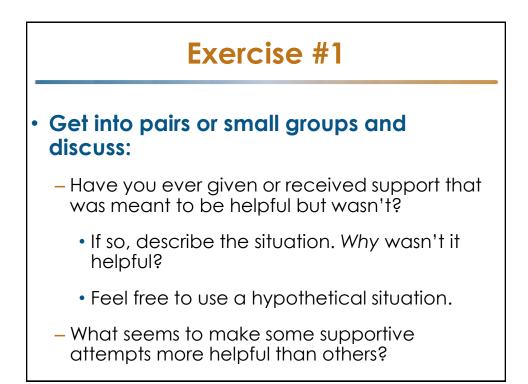
#### Identity Challenges Experienced by People with Chronic Illness

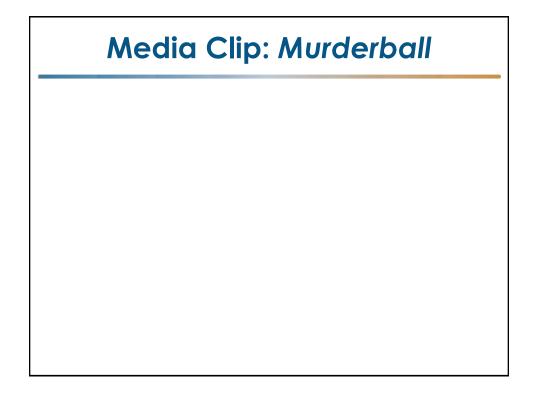
- Example #3 from specific illness context:
  - -Parkinson's disease
  - -Receiving unsolicited social support

I have a friend who cuts my meat up for me. She doesn't ask me—she just cuts it up. You feel so helpless with people doing that kind of stuff for you.









#### Question

• Why are some supportive attempts perceived as better or worse than others?

#### Social Support (cont'd)

- Normative theory of support (Goldsmith, 2004):
  - Support is effective to the extent that multiple goals are balanced
    - Task goal: focus of the interaction (ex: offering help into car)
    - Identity goal: related to individuals' desired identities (ex: capable, independent)
    - **Relational goal**: individuals' roles relative to one another (ex: kind stranger)
  - When these goals collide  $\rightarrow$  dilemmas

#### Dilemmas of Support for Couples Coping with Chronic Illness

- Example #1 from specific illness context:
  - -Parkinson's disease
  - Assistance as helpful versus identitythreatening

Sometimes, when I try to help, he'll come back with, "What, you think I can't do this?" Like driving, especially. We drove back last Sunday from [a hiking spot two hours away]. I was exhausted, and I'm thinking, "If I'm exhausted, he must be *exhausted*." But a lot of times when I do offer help, it's like, in his mind, I'm saying, "You can't do this, but I can." I've been trying to work through that.

#### Dilemmas of Support for Couples Coping with Chronic Illness

- Example #2 from specific illness context:
  - Parkinson's disease
  - Advice can be viewed as caring as well as controlling

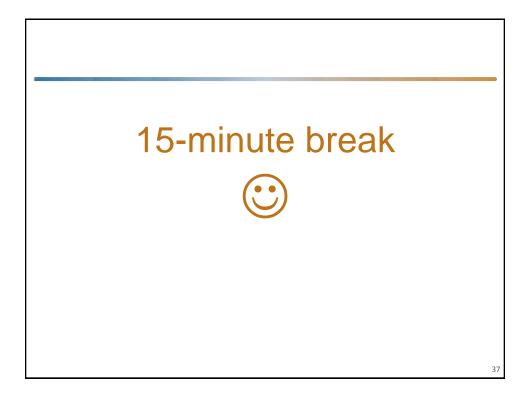
He has never been an "exerciser" the way I am. . ... I try to set an example. Right after he was diagnosed, I went online and wrote out an exercise plan for him—you know, not running or anything, but physical therapy sort of movements. Of course, does he do them? Well, no. [And do you remind him to?] No. No, no, no. It's hard because I want to help him, but I don't want to be this nagging wife.

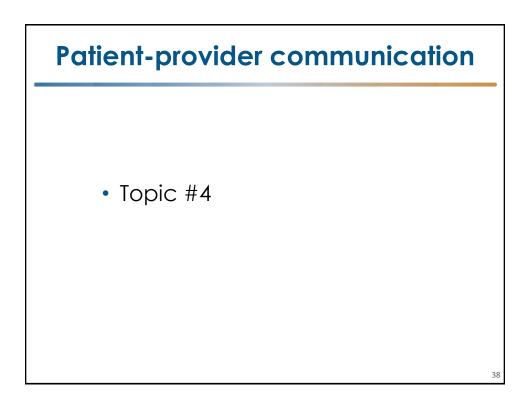
#### Conclusions Regarding Identity and Social Support

- How we communicate in illness contexts matters
  - Communication plays a crucial role in presenting and shaping a person's identity
  - -Support can be **more or less** helpful depending upon how it is communicated



- Be mindful of possible identity concerns.
  - Example of framing support recipient as equal: "I just said, 'You know, sweetheart, you've been so busy; you've been doing so much in the yard lately. Would you mind if I just did the checkbook this month?'"
- Take cues from the recipient
- Use nonverbal cues effectively
- Be sensitive to labels





Ben noticed a lump in his breast just after his 58<sup>th</sup> birthday. Embarrassed about the problem, he avoided mentioning it to his wife for several months, thinking it would probably go away on its own. When she learned about it, his wife encouraged, then begged, Ben to see a doctor. In the next few months other family members joined her entreaties.

Finally, Ben made a doctor's appointment. On the day of the appointment the family was anxious to hear what the doctor said. Imagine their surprise when Ben returned and said the visit went "just fine," but he did not tell the doctor about the lump. When the shocked family asked why, Ben shrugged and said, "He didn't ask."

(du Pre, 2010, p. 47)

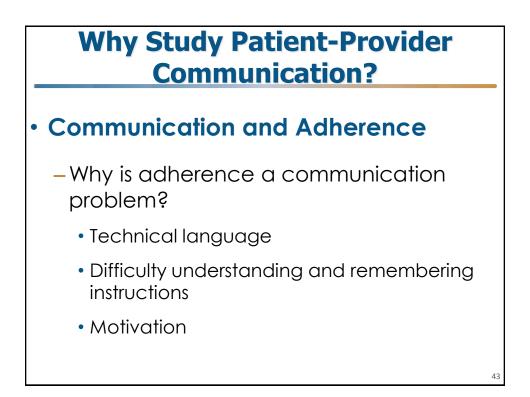
#### Why Study Patient-Provider Communication?

- Medical interviewing can be challenging for both providers and patients
- Some situations are especially complicated

#### Why Study Patient-Provider Communication?

 Patient-provider communication is linked to patient outcomes such as:

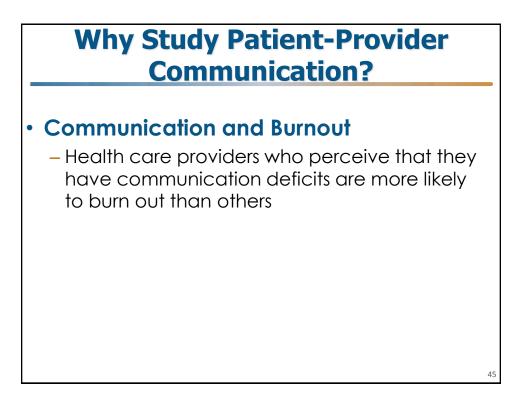
- Health outcomes
- How much information the patient shares
- Patient satisfaction
- Patient adherence



#### Why Study Patient-Provider Communication?

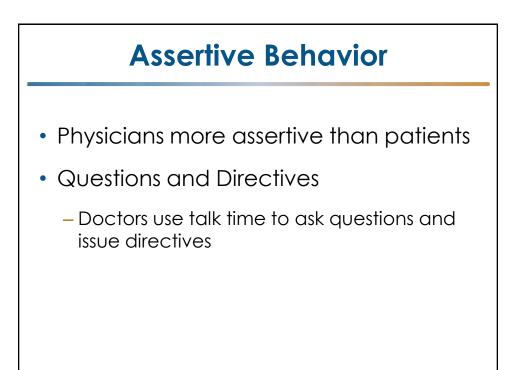
#### Communication and Medical Malpractice

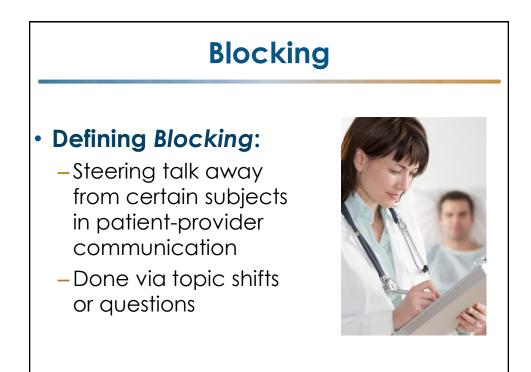
- Doctors are less likely to be sued for malpractice if they communicate effectively with patients
- Physicians who have never been sued are observed to:
  - Use more statements of orientation
  - Use more humor
  - Use more facilitation
  - Take more time with patients



#### Physician-Centered Communication

- Traditionally, health professionals do most of the talking, choose topics, and begin and end conversations
- Characteristics:
  - Assertive behavior
  - Questions and directives
  - Blocking





#### Difficulties of Physician-Centered Communication

- May leave patients unsatisfied because they want to be more involved in their own health care
- Physician-dominated communication is sometimes considered to be counterproductive

#### **Recommendations for Providers**

"Getting the most out of the clinical encounter" (Frankel & Stein, 1999)

- 1. Invest in the beginning
- 2. Elicit the patient's perspective
- 3. Demonstrate empathy
- 4. Invest in the end

# 1. Invest in the Beginning

• Skills:

- Create rapport quickly
- Elicit patient's concerns
- Plan the visit with the patient

#### Exercise #2a

 Using the worksheet for "The Four Habits Model," take a few minutes to brainstorm and jot down techniques/examples and payoffs for the skills relevant to the habit "Invest in the beginning" and then we'll discuss. (Feel free to work with a partner.)

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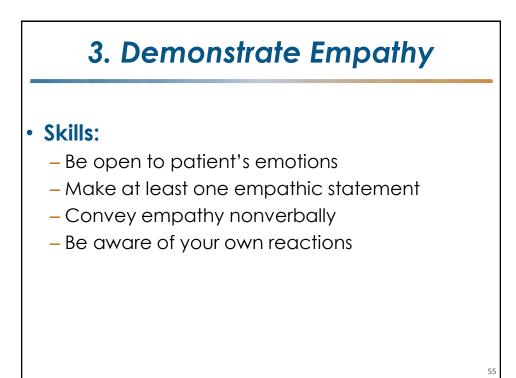
# 2. Elicit the Patient's Perspective

• Skills:

- Ask for patient's ideas
- Elicit specific requests
- Explore the impact on the patient's life

#### Exercise #2b

Using the worksheet for "The Four Habits Model," take a few minutes to brainstorm and jot down techniques/examples and payoffs for the skills relevant to the habit "Elicit the patient's perspective" and then we'll discuss. (Feel free to work with a partner.)



#### Exercise #2c

 Using the worksheet for "The Four Habits Model," take a few minutes to brainstorm and jot down techniques/examples and payoffs for the skills relevant to the habit "Demonstrate empathy" and then we'll discuss. (Feel free to work with a partner.)

# 4. Invest in the End

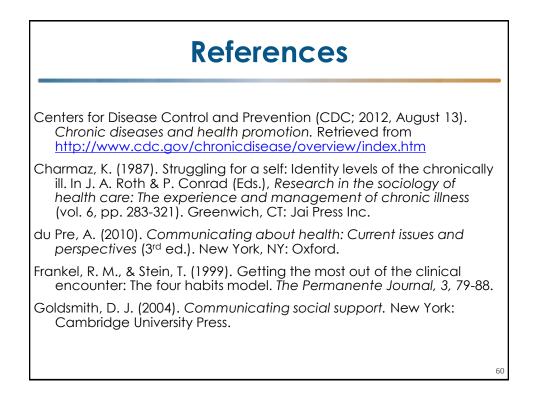
#### • Skills:

- Deliver diagnostic information
- Provide education
- Involve patient in making decisions
- Complete the visit

#### Exercise #2d

Using the worksheet for "The Four Habits Model," take a few minutes to brainstorm and jot down techniques/examples and payoffs for the skills relevant to the habit "Invest in the end" and then we'll discuss. (Feel free to work with a partner.)





# Kreps, G. L., & Thornton, B. C. (1992). Health communication: Theory & practice (2<sup>nd</sup> ed.). Prospect Heights, IL: Waveland Press. Evinson, W., Roter, D. L., Mullooly, J. P., Dull, V. T., & Frankel, R. M. (1997). Physician-patient communication: The relationship with malpractice claims among primary care physicians and surgeons. Journal of the American Medical Association, 277, 553-559. Martin, S. C. (2010, April). The experience and management of identity challenges among people with Parkinson's disease. Paper presented at the Kentucky Conference on Health Communication, Lexington, KY. Martin, S. C. (2010, November). The experience of social support for couples coping with Parkinson's disease: Multiple meanings of support. Paper presented at the meeting of the National Communication Association, San Francisco, CA.



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